



Scott Kain

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"Taking part in a **student exchange** has opened doors to opportunities beyond my expectations. My **experience** studying at the Chinese University of Hong Kong exposed me to the dynamic Asian **business culture** that is invaluable in the current global climate.

As a result, I have now **relocated** to Tianjin in China to enhance my knowledge of **cross-cultural business** processes. I encourage all students to gain a different **perspective** and study overseas to enhance their **employment opportunities**."

INCREASE YOUR EMPLOYABILITY

Business Career Mentor Program

Develop your career management skills and industry knowledge with an experienced business professional. This program is designed to enhance your employability and broaden your network.

- Over 260 mentors across all business and law disciplines
- Based locally, interstate and internationally
- Training, goal setting, networking and meeting support included
- More than 20 industry partner organisations

For more information [visit the website](#).

Business School Hub

Need elective advice, help with a study plan, credit enquiries, internships, placements, internal transfers, exchange approvals? The Hub is here for all of your study needs.

How to get assistance:

- Drop in between 8.30am and 4.30pm, Monday to Friday
- Make an appointment with a Support Officer
- Attend a workshop

UniSA Leadership Program

Offered across various levels with entry points throughout the year. Participants develop skills in self-awareness, teamwork, communication, conflict resolution, mentoring facilitation, creative thinking, project design, project management and a wide range of other areas.

UniSA+Plus

A record of your participation in co-curricular activities to help you stand out as an exceptional graduate. Develop skills, experience and knowledge that employers are seeking in graduates. Complete the requirements across the duration of your degree and choose activities relevant to your desired career.

Volunteering

Strengthen your resume, make a difference, gain valuable experience and meet new people. Take up volunteering opportunities within the university or a not-for-profit organisation that matches your needs and skills. Or join Community Connect, a student-led program that allows you to identify issues you are passionate about and turn them into professional, engaging and impactful projects and events.

Career Services

Effective career planning includes understanding the job market and the state of the economy. Incorporating self-assessment into your plan will help you understand your needs and how they align to your career aspirations. UniSA offers an impressive range of career services to help you prepare for your career, get ready for the workplace and find a job.

Student clubs and associations

USASA supports a range of student-led groups that you are able to join. Becoming a member will provide opportunities to increase your network and participate in roles to boost your experience.

Professional Associations

Join a professional association to grow your network, many have student memberships available.

[Australian Institute of Management](#)

[Australia New Zealand Academy of Management](#)

[Institute of Public Administration](#)

For further information contact:

Careers and Alumni

Telephone (08) 8302 0179
Facsimile (08) 8302 0904
Email businesscareers@unisa.edu.au

Business School Hub

Ground Floor, Yungondi Building
Telephone (08) 8302 7141
Email businesshub@unisa.edu.au

UniSA Leadership Program

Telephone (08) 8302 0533

UniSA+Plus

Telephone (08) 8302 0533
Email unisaplus@unisa.edu.au

Volunteering

Email volunteering@unisa.edu.au

Career Services

Email careers@unisa.edu.au

Experience Business - Projects, Placements & Internships

Email eb_enquiries@unisa.edu.au

Student Exchange & Study Tours

Telephone (08) 8302 0903
Email business.mobility@unisa.edu.au



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Information correct at time of printing (January 2017)

CRICOS provider number 00121B



YOUR DEGREE YOUR CAREER

MANAGEMENT



UnisaBusinessSchool.edu.au



MANAGEMENT

As a UniSA Management student, your degree is structured to make sure you have a comprehensive understanding of business and your chosen specialisation.

Business Core 12 courses 54 units	Management & Organisation Marketing Principles: Trading & Exchange Quantitative Methods for Business Business Law Principles of Economics Business & Society Professional Development in Business International Business Environment Business Intelligence Accounting Principles for Business Decisions Business Operations Strategic Management
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Mgt Major 8 courses 36 units	Foundations of Human Resource Management Communication & Organisational Practices Organisational Behaviour Managing Decision Making International Management Ethics & Values Project Management: Principles & Strategies Entrepreneurial Enterprises Organisational Leadership
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Electives[^] 4 courses 18 units	Free choice of elective courses
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Total: 24 courses, 108 units

How to use your electives

Your electives are extremely valuable—using them wisely can provide you with:

- A minor—a stream of four related courses adding up to 18 units. You may complete courses in your core or major that can contribute to completing a minor. Examples of remaining units to be completed are outlined in the table.
- An overseas study experience
- Workplace experience through an industry placement

You are able to select options that add up to 18 units. For example, a minor will use 4.5-18 units or you can consider combinations of courses, placements and overseas study.

CAREERS IN MANAGEMENT*

ADMINISTRATIVE MANAGEMENT

Projects & logistics
Policy & systems development
IT resourcing
Procurement

OR

BUSINESS

Analysis
Public policy
Human resources
General management

OR

MARKETING & SALES

Consultancy & planning
Product & business development
Analysis & data management
Client relations
Corporate & promotional events

OR

FINANCE & INTERNATIONAL BUSINESS

Analysis & management
Global relations & trade
Strategic planning
Business performance & forecasting

SUGGESTED ELECTIVES [^]	OPTIONAL MINORS ⁺	INDUSTRY PLACEMENT [~]	OVERSEAS STUDY [#]
Managing Services (4.5 units)	International Business (13.5 units)	Business Practicum (4.5 units)	Business International Study Tour (4.5 units)
Procurement & Purchasing Strategies (4.5 units)	Management of IT (18 units) <small>Requires Program Director approval.</small>	Industry Project (9 units)	Short Term Exchange (4.5 units)
	Logistics & Supply Chain Management (9 units)	Business Internship (18 units)	Full Semester Exchange (13.5 - 18 units)
+			
Business Decision Making Simulation (4.5 units)	International Business (13.5 units)	Business Practicum (4.5 units)	Business International Study Tour (4.5 units)
Economic Analysis of Business Decisions (4.5 units)	Human Resource Management (9 units)	Industry Project (9 units)	Short Term Exchange (4.5 units)
Economics of Public Policy (4.5 units)		Business Internship (18 units)	Full Semester Exchange (13.5 - 18 units)
+			
Buyer & Consumer Behaviour (4.5 units)	Marketing (13.5 units)	Business Practicum (4.5 units)	Business International Study Tour (4.5 units)
Managing Services (4.5 units)	Event Management (18 units)	Industry Project (9 units)	Short Term Exchange (4.5 units)
Business & Marketing Planning (4.5 units)	Innovation & Entrepreneurship (18 units)	Business Internship (18 units)	Full Semester Exchange (13.5 - 18 units)
+			
Business Decision Making Simulation (4.5 units)	International Business (13.5 units)	Business Practicum (4.5 units)	Business International Study Tour (4.5 units)
Principles of Logistics and Supply Chain Management (4.5 units)	Innovation & Entrepreneurship (13.5 units)	Industry Project (9 units)	Short Term Exchange (4.5 units)
	Finance (18 units)	Business Internship (18 units)	Full Semester Exchange (13.5 - 18 units)
+			

*The career clusters are a selection of examples for employment options—to be used as a guide only.

[^]Advice is available from the Business School Hub for more elective options.

⁺A full list of minors can be found at: unisa.edu.au/mme

[~]More information is available at: unisabusinessschool.edu.au/experience

[#]Funding and grants are available for overseas study support.