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| **#** | **Date 2023** | **Topic** | **ATTP** | **Eventbrite Link** |
| 1 | 10 Feb 11:30am-12:30pm ACDT | Basic principles of IP and Commercialisation | Badge Tick1 outline | https://www.eventbrite.com.au/e/493270674867 |
| 2 | 17 Feb 11:30am-12:30pm ACDT | How to Increase the commercial potential of your research | Badge Tick1 outline | https://www.eventbrite.com.au/e/493286421967 |
| 3 | 24 Feb 11:30am-12:30pm ACDT | **PD+H: Why commercialise? Benefits, impact, and research dollars** |  | https://www.eventbrite.com.au/e/493299160067 |
| 4 | 3 Mar 11:30am-12:30pm ACDT | LinkedIn for Researchers and Professional Staff  | Badge Tick1 outline | https://www.eventbrite.com.au/e/493302349607 |
| 5 | 10 Mar 11:30am-12:30pm ACDT | How to correctly define the Technology Readiness Level (TRL) of your invention | Badge Tick1 outline | https://www.eventbrite.com.au/e/493307886167 |
| 6 | 17 Mar 11:30am-12:30pm ACDT | **PD+H: Commercialising health tech and healthcare related products** |  | https://www.eventbrite.com.au/e/494478507527 |
| 7 | 24 Mar 11:30am-12:30pm ACDT | Understanding market fit | Badge Tick1 outline | https://www.eventbrite.com.au/e/494486722097 |
| 8 | 31 Mar 11:30am-12:30pm ACDT | How to grow your R&D Funding |  | https://www.eventbrite.com.au/e/493310403697 |
| 9 | 5 May 11:30am-12:30pm ACST | **PD+H: When does science stop and drug development start?** |  | https://www.eventbrite.com.au/e/493313583207 |
| 10 | 12 May 11:30am-12:30pm ACST | How to carry out a competitor analysis | Badge Tick1 outline | https://www.eventbrite.com.au/e/494493933667 |
| 11 | 19 May 11:30am-12:30pm ACST | How to commercialise social science ideas | Badge Tick1 outline | https://www.eventbrite.com.au/e/493315880077 |
| 12 | 26 May 11:30am-12:30pm ACST | **PD+H: What does a new drug commercialisation pathway entail?** |  | https://www.eventbrite.com.au/e/493318357487 |
| 13 | 2 Jun 11:30am-12:30pm ACST | Understanding your value proposition | Badge Tick1 outline | https://www.eventbrite.com.au/e/494508978667 |
| 14 | 9 Jun 11:30am-12:30pm ACST | Opportunity assessment: How to pick winners and manage risk | Badge Tick1 outline | https://www.eventbrite.com.au/e/493320694477 |
| 15 | 16 Jun 11:30am-12:30pm ACST | **PD+H: IP and data integrity – getting it right from the start** |  | https://www.eventbrite.com.au/e/494526571287 |
| 16 | 23 Jun 11:30am-12:30pm ACST | How to write a Business Case | Badge Tick1 outline | https://www.eventbrite.com.au/e/494529871157 |
| 17 | 28 Jul 11:30am-12:30pm ACST | How to write better tenders | Badge Tick1 outline | https://www.eventbrite.com.au/e/494535156967 |
| 18 | 4 Aug 11:30am-12:30pm ACST | **PD+H: Understanding regulatory pathways** |  | https://www.eventbrite.com.au/e/494561214907 |
| 19 | 11 Aug 11:30am-12:30pm ACST | How to raise Capital for your spin-out | Badge Tick1 outline | https://www.eventbrite.com.au/e/494563612077 |
| 20 | 18 Aug 11:30am-12:30pm ACST | How to improve your Industry Engagement | Badge Tick1 outline | https://www.eventbrite.com.au/e/494577272937 |
| 21 | 25 Aug 11:30am-12:30pm ACST | **PD+H: Clinical trial design** |  | https://www.eventbrite.com.au/e/494595958827 |
| 22 | 1 Sep 11:30am-12:30pm ACST | Pitch Perfect: How to create a stellar pitch deck | Badge Tick1 outline | https://www.eventbrite.com.au/e/494607192427 |
| 23 | 8 Sep 11:30am-12:30pm ACST | How to find and manage a successful collaboration | Badge Tick1 outline | https://www.eventbrite.com.au/e/494621404937 |
| 24 | 20 Oct 11:30am-12:30pm ACDT | **PD+H: How and when to engage with Industry – setting up for success** |  | https://www.eventbrite.com.au/e/494627242397 |
| 25 | 27 Oct 11:30am-12:30pm ACDT | How to improve your University Impact |  | https://www.eventbrite.com.au/e/494627453027 |
| 26 | 3 Nov 11:30am-12:30pm ACDT | How to develop effective and successful strategic partnerships | Badge Tick1 outline | https://www.eventbrite.com.au/e/496223095637 |
| 27 | 10 Nov 11:30am-12:30pm ACDT | **PD+H: How do SMEs and MNCs approach transactions?** |  | https://www.eventbrite.com.au/e/496225623197 |
| 28 | 17 Nov 11:30am-12:30pm ACDT | How to be Defence Ready | Badge Tick1 outline | https://www.eventbrite.com.au/e/496226014367 |
| 29 | 24 Nov 11:30am-12:30pm ACDT | How to negotiate mutually beneficial deals | Badge Tick1 outline | https://www.eventbrite.com.au/e/496228150757 |
| 30 | 1 Dec 11:30am-12:30pm ACDT | **PD+H: Health apps and big data – commercial opportunities** |  | https://www.eventbrite.com.au/e/496232092547 |





Professional Development: **PD**



ATTP recognises these webinar courses with 1 Continuing Education point towards RTTP status.