



### Claire Hains

Associate Director, Valuations and Advisory, JLL

"The property sector relies heavily on **referrals** and word of mouth **recommendations** when looking to appoint a new staff member. It is imperative that property students understand this **'hidden job market'** when considering their plan to obtain a graduate role.

A critical step students need to take is **connecting** with **industry contacts** and forming a **network** while still at Uni - joining a **professional association** as a student member is an excellent way to do this."

## INCREASE YOUR EMPLOYABILITY

### Business Career Mentor Program

Develop your career management skills and industry knowledge with an experienced business professional. This program is designed to enhance your employability and broaden your network.

- Over 260 mentors across all business and law disciplines
- Based locally, interstate and internationally
- Training, goal setting, networking and meeting support included
- More than 20 industry partner organisations

For more information visit:

[i.unisa.edu.au/students/business/careers/mentor-program](http://i.unisa.edu.au/students/business/careers/mentor-program)

### Business Student Hub

Need elective advice, help with a study plan, credit enquiries, internships, placements, internal transfers, exchange approvals? The Hub is here for all of your study needs.

How to get assistance:

- Drop in between 8.30am and 4.30pm, Monday to Friday
- Make an appointment with an Academic Progress Advisor
- Attend a workshop

### UniSA Leadership Program

Offered across various levels with entry points throughout the year. Participants develop skills in self-awareness, teamwork, communication, conflict resolution, mentoring facilitation, creative thinking, project design, project management and a wide range of other areas.

### UniSA+

A record of your participation in co-curricular activities to help you stand out as an exceptional graduate. Develop skills, experience and knowledge that employers are seeking in graduates. Complete the requirements across the duration of your degree and choose activities relevant to your desired career.

### Volunteering

Strengthen your resume, make a difference, gain valuable experience and meet new people. Take up volunteering opportunities within the university or a not-for-profit organisation that matches your needs and skills. Our Community Connect program allows you to identify issues you are passionate about and turn them into professional, engaging and impactful projects and events.

### Career Services

Effective career planning includes understanding the job market and the state of the economy. Incorporating self-assessment into your plan will help you understand your needs and how they align to your career aspirations. UniSA offers an impressive range of career services to help you prepare for your career, get ready for the workplace and find a job.

### Student Clubs and Associations

USASA supports a range of student-led groups that you are able to join. Becoming a member will provide opportunities to increase your network and participate in roles to boost your experience.

### Professional Associations

Join a professional association to grow your network, many have student memberships available.

Australian Property Institute: [api.org.au](http://api.org.au)

Royal Institution of Chartered Surveyors (RICS): [rics.org](http://rics.org)

Board of Valuers, Appraisers & Estate Agents Malaysia:

[lppeh.gov.my](http://lppeh.gov.my)

### For further information contact:

#### Careers and Alumni

[i.unisa.edu.au/students/business/careers](http://i.unisa.edu.au/students/business/careers)

Telephone (08) 8302 0646

Email [businesscareers@unisa.edu.au](mailto:businesscareers@unisa.edu.au)

#### Business Student Hub

[i.unisa.edu.au/students/business/support/hub](http://i.unisa.edu.au/students/business/support/hub)

Ground Floor, Yungondi Building

Telephone (08) 8302 7141

Email [businesshub@unisa.edu.au](mailto:businesshub@unisa.edu.au)

#### UniSA Leadership Program

[unisa.edu.au/leadership](http://unisa.edu.au/leadership)

Telephone (08) 8302 0533

#### UniSA+

[unisa.edu.au/unisaplus](http://unisa.edu.au/unisaplus)

Telephone (08) 8302 0533

Email [unisaplus@unisa.edu.au](mailto:unisaplus@unisa.edu.au)

#### Volunteering

[unisa.edu.au/volunteering](http://unisa.edu.au/volunteering)

Email [volunteering@unisa.edu.au](mailto:volunteering@unisa.edu.au)

#### Career Services

[unisa.edu.au/careers](http://unisa.edu.au/careers)

Email [careers@unisa.edu.au](mailto:careers@unisa.edu.au)

#### Business Internships

[unisabusinessschool.edu.au/study/internships/](http://unisabusinessschool.edu.au/study/internships/)

Email [business.internships@unisa.edu.au](mailto:business.internships@unisa.edu.au)

#### Student Exchange & Study Tours

[i.unisa.edu.au/students/business/exchange](http://i.unisa.edu.au/students/business/exchange)

Telephone (08) 8302 0903

Email [business.mobility@unisa.edu.au](mailto:business.mobility@unisa.edu.au)



University of South Australia

Business School

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Information correct at time of printing (January 2018)

CRICOS provider number 00121B



University of South Australia

Business School



# YOUR DEGREE YOUR CAREER

PROPERTY



[UnisABusinessSchool.edu.au](http://UnisABusinessSchool.edu.au)

# PROPERTY

As a UniSA Property student, your degree is structured to make sure you have a comprehensive understanding of business and your chosen specialisation.

<b>Business Core</b> 11 courses 54 units	Business Law Accounting for Business Professional Development in Property Marketing Principles: Trading & Exchange Principles of Economics Quantitative Methods for Business Business & Society Forecasting & Business Analysis Management & Organisation Business Operations International Business Environment
<b>Property Major</b> 12 courses 49.5 units	Discovering Opportunities in Property Property Valuation Land Use, Planning & Sustainability Property, People & Place Fundamentals of Property Law Building Evaluation for Property Property Asset Management Statutory Valuations Property Development Property Investment Property Practice Property Research
<b>Elective</b> 1 course 4.5 units	Check your elective options with the Business Student Hub
<b>Total:</b>	24 courses, 108 units

## YOU AND YOUR CAREER IN PROPERTY\*

**I AM A CREATIVE PERSON AND I ENJOY TAKING RISKS**

- Large Commercial Developer
- Housing Developer
- Land Subdivider
- Chattels and Fine Art Valuer
- Shopping Centre Manager

**I AM A THINKING PERSON AND I LIKE WORKING WITH IDEAS**

- Property Researcher
- Property Adviser
- Property Academic
- Specialist Property Valuer
- Boutique Commercial Developer

**I AM A METHODOICAL PERSON AND I LIKE TO HELP PEOPLE**

- Investment Property Manager
- Facilities Manager
- Corporate Real Estate - Private Sector
- Corporate Real Estate - Government
- Natural Resources Manager

\*The career clusters are a selection of examples for employment options—to be used as a guide only.

**I AM A SMART PERSON AND I LIKE WORKING WITH MONEY**

- Property Funds Manager
- Property Investment Adviser
- Investment Property Valuer
- Fund Asset Manager
- Property Investment Banker

**I AM AN OUTGOING PERSON AND I LIKE WORKING WITH PEOPLE**

- Investment Sales Agent
- Office Leasing Agent
- Industrial Leasing Agent
- Auctioneer
- Large Property Lender

**I AM AN ANALYTICAL PERSON AND I LIKE SOLVING PROBLEMS**

- Property Valuer
- Plant and Machinery Valuer
- Valuer General Valuer
- Rural Valuer
- Boutique Property Bank Lender

## WELCOME TO THE WORLD OF PROPERTY

Gain a valuable overview of the property profession and learn about the opportunities that align with your career aspirations. This event connects first-year students with representatives from key industry bodies such as:

- Australian Property Institute
- Property Council of Australia
- Royal Institution of Chartered Surveyors
- Urban Development Institute of Australia

## KICK START YOUR CAREER

As a property student you have access to annual speed networking and career workshops.

Engage with up to 30 property professionals and discuss potential employment pathways.

Learn more about:

- working with major international firms such as JLL, CBRE, Colliers and Knight Frank
- the valuation profession
- the development profession and development industry

## PROPERTY MENTOR SCHEME

You have the opportunity to access a mentor from the property profession as part of the Property Asset Management course. Approximately 20 hours of the course is allocated to time with your mentor who could be working in a major firm locally or internationally.

Your mentor can provide an insight into the property industry through:

- site visits
- sales and leasing meetings
- building inspections
- collection of sales data
- asset management activities

Creating a network around you can be extremely important and rewarding. Making these connections with industry allows you to gain advice and seek out opportunities that will contribute to your professional career.



**Patrick Bush**

Leasing Executive  
JLL

“Networking opportunities provided within the Property degree allowed us to engage with industry representatives in a professional capacity.

Being able to get advice and guidance for potential career options from Managing Directors and other senior professionals has been invaluable.”

“The Property Mentor Scheme provided me with the opportunity to undertake work experience with Knight Frank Valuations. I developed key insights into the position of a Property Valuer during this time.

The connections I made have been extremely important in establishing a career beyond my studies.”